

ORDINANCE

APPROVING A CONTRACT WITH PMG ADVISORY, LLC TO PROVIDE ON-CALL ORGANIZATIONAL STRATEGY CONSULTING SERVICES FOR THE AVIATION DEPARTMENT IN AN AMOUNT NOT TO EXCEED \$150,000.00 OVER A FIVE-YEAR PERIOD, WITH THE INITIAL COST OF \$30,000.00 AVAILABLE FROM FY 2022 AIRPORT OPERATING AND MAINTENANCE FUND BUDGET.

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WHEREAS, the San Antonio Airport System has ongoing needs for specialized strategy support services, including reviewing and providing input of various strategy approaches, participating performance measures, tracking projects and other services; and

WHEREAS, on March 29, 2021, the City issued a Request for Proposals (RFP) for these services; and

WHEREAS, eight proposals were received on April 28, 2021, and an evaluation committee comprised of representatives from the Aviation Department and Bexar County reviewed the proposals based on the published criteria of Experience, Background and Qualifications; Proposed Plan; Price; Local Preference Program; and, Veteran Owned Small Business Program, and recommended Paslay Management Group, LP for award; and

WHEREAS, in May, 2021, Paslay Management Group, LP formed a new internal division named PMG Advisory, LLC, which will perform the work awarded under the RFP; and

WHEREAS, it is now necessary to authorize the execution of a Professional Services Agreement with PMG Advisory, LLC for a three-year term with the option to extend for two one-year terms, in an amount not to exceed \$150,000.00 for this work; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The City Manager or designee is authorized to execute a Professional Services Agreement for On-Call Organizational Strategy Consulting Services, set out in **EXHIBIT 1**, with PMG Advisory, LLC for an initial term of three years with the option to extend for two one-year terms, in an amount not to exceed \$150,000.00.

SECTION 2. Funding in the amount of \$30,000.00 for this ordinance is available in Fund 51001000, Cost Center 3305050001 and General Ledger 5201040 as part of the Fiscal Year 2022 Adopted Budget approved by City Council.

SECTION 3. Additional funding for future years is contingent upon City Council approval of the Fiscal Year 2023 Budget and subsequent budgets that fall within the term length of this contract.

SECTION 4. Payment is authorized to PMG Advisory, LLC and should be encumbered with a purchase order.

SECTION 5. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager’s designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 6. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

***PASSED and APPROVED** this 7th day of October 2021.*

M A Y O R
Ron Nirenberg

ATTEST:

Tina J. Flores, City Clerk

APPROVED AS TO FORM:

Andrew Segovia, City Attorney

MAT
10/07/21
Item No.

THIS IS A DRAFT AND WILL BE REPLACED BY THE FINAL, SIGNED
ORDINANCE OR RESOLUTION ADOPTED BY CITY COUNCIL.

EXHIBIT 1
PROFESSIONAL SERVICES AGREEMENT FOR
ON-CALL ORGANIZATIONAL STRATEGY CONSULTING SERVICES

DRAFT